Parametric Measurement of Time-Varying Technical Inefficiency with Panel Data: Results from Competing Models

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Abstract

This paper provides an empirical comparison of time-varying technical inefficiency measures obtained from the econometric estimation of different specifications of the stochastic production frontier model. Specifically, ten different frontier model specifications, which are most widely used in empirical applications, are estimated using a balanced panel data set from the Greek olive-oil sector, consisting of 100 farms observed during 1987-93 period. The empirical results indicate that both the magnitude and individual ranking of technical efficiency estimates differs considerably across models.

1. Introduction

The use of panel data, repeated observations on each production unit, considerably enrich the econometric analysis of stochastic production frontier models and have several potential advantages over simple cross-section data. *First*, it offers a more efficient econometric estimation of the production frontier model. *Second*, it provides consistent estimators of firm inefficiency, as long as the time dimension of the data set is sufficiently large. *Third*, it removes the necessity to make specific distributional assumptions regarding the one-sided error term associated with technical inefficiencies in the sample. *Fourth*, it does not require inefficiency to be independent of the regressors included in the production frontier. *Fifth*, it permits the simultaneous identification of both technical change and time-varying technical inefficiency, establishing thus a clear link between technical change, technical efficiency and productivity.

Since the very first detailed discussion of efficiency measurement within the context of panel data (i.e., Pitt and Lee, 1981; Schmidt and Sickles, 1984), several alternative models have been progressively developed extending the existing methodological framework to account for different theoretical issues in empirical

frontier modeling. These can broadly be divided into three groups. Within the first group, models may be classified according to the method of estimation. In this case, we may distinguish between those making use of specific distributional assumptions regarding the one-sided error term, such as maximum likelihood (ML) estimators, and those that do not such as the traditional panel data model techniques (*i.e.* fixed or random effects and instrumental variables estimator). Within both groups, models may be classified according to type of panel data used, i.e., balanced, unbalanced, rotating. Lastly, within the third group, production frontier models may be classified according to the temporal pattern of technical inefficiency, which can be time-invariant or time-variant.⁶

In empirical applications there has been no clear preference for one of the several alternative model specifications since no one has an absolute advantage over the others. Moreover, the choice among them is further complicated by the fact that, in general, they are not nested to each other which implies that there are no statistical criteria to discriminate among them. Hence, the choice for the appropriate model of pooling is based on *a priori* grounds related with the particular objectives of each empirical application or with data availability as well as the underlying hypotheses for each production frontier model. However, empirical evidence suggests that the economic optima, including efficiency, are sensitive to the choice of the estimation technique. It is evident, therefore, that all these necessitate considering the comparative performance of these models in real world applications.

In the empirical literature on frontier modeling with panel data, the issues of model specification and selection of estimation technique have not been explored in detail. The objective of this paper is to contribute in the existing literature providing a more comprehensive comparison of the most widely applied model specifications used to measure output-oriented time-varying technical inefficiency with panel data. The paper explores the sensitivity of obtained technical inefficiency estimates to the choice of the model of pooling, while maintaining an identical data set and retaining the same assumptions about the underlying production technology. In particular ten of the most widely applied frontier models are estimated and compared using a balanced panel data set from the Greek agricultural sector consisting of 100 olivegrowing farms observed over the 1987-93 period.

The rest of the paper is organized as follows: In the next section a brief review of studies on the effect of the choice for the model of pooling on efficiency

measurement is presented. Section 3 provides a brief review of alternative model specifications used to measure time-varying technical inefficiency with panel data. The data used in the present study and the empirical model are presented in the fourth section. The empirical results and the comparative performance of alternative models considered herein are discussed in the fifth section. Finally, section 6 summarizes and concludes the paper.

2. Background

Several studies have dealt with the pursuit of the effects of using alternative methods to measure technical inefficiency with panel data. First, on the basis of a Monte-Carlo experiment, Gong and Sickles (1989) found that within, GLS and ML estimators yield similar results in terms of both the relative ranking and absolute values of individual technical inefficiency. They conclude, however, that as the underlying production technology turns to be more complex, the performance of all three estimators deteriorates

Gathon and Perelman (1992) compared within, GLS, instrumental variable and Battese and Coelli (1988) ML estimators, using a balanced panel data set of 19 European railway companies over the period 1961-1988. They assumed time-invariant technical inefficiencies, while the estimation of the frontier model was based on a factor requirement function using labor units as a dependent variable. Although the estimated correlation coefficients of technical inefficiency ratings were found to be high, they report noteworthy changes in the relative individual rankings among the alternative models.

At the same year, Simar (1992) using the same data set on European Railways but over a different time period (1970-1983) compared within and GLS estimators with non-parametric, semi-parametric and deterministic frontier models. They have also assumed time-invariant technical inefficiencies, using however a conventional production frontier function. Their empirical results also suggest that company level technical inefficiency is sensitive to the choice of the model of pooling.

Bauer and Hancock (1993) using a panel from US Federal Reserve check processing facilities found a relative concordance across the alternative estimators used to estimate technical inefficiency. Their evidence is stronger in the top and bottom quartiles of technical inefficiency ratings. At the same year Bauer *et al.*, (1993) using a panel data set of 683 US banks during the 1977-1988 period compared

cost inefficiencies obtained from the econometric estimation of a cost frontier using the within, GLS and ML estimators. They found strong correlation coefficients between estimates provided from the within and GLS estimators but low for these two estimates and ML estimates.

Three years later, Hjalmarsson *et al.* (1996) compared Battese and Coelli (1992) and Battese and Coelli (1995) model specifications with non-parametric DEA and deterministic parametric frontier models. The efficiency comparisons across models was based on an unbalanced data set on 15 Colombian cement plants over the period 1968-1988 assuming that plant level technical inefficiency is time-variant. They found that both the individual efficiency scores and the time pattern of efficiency vary as much within each class of models as across models.

At the same year, Ahmad and Bravo-Ureta (1996) provided a comparative analysis of technical inefficiency estimates obtained from within and GLS estimators as well as from Battese and Coelli's (1988; 1992) ML frontier models assuming either a half-normal or a truncated half-normal distribution for the one-sided error term. They considered both time-invariant and time-varying⁸ cases using an unbalanced panel data set consisting of 96 Vermont dairy farms for the 1971-1984 period. Despite of the fact that the statistical tests did indicate the superiority of some specifications over others, the efficiency analysis revealed differences throughout the models considered. More importantly, although ML frontier models revealed that farm-specific technical inefficiency is time-invariant, the within estimator indicated time-varying technical inefficiency.

Hallam and Machado (1996) compared estimates of technical inefficiency obtained from within, GLS, instrumental variable, and Battese and Coelli (1992) ML estimators using a balanced panel data set consisting of 85 dairy farms of Northwest Portugal for the 1989-1992 period. Assuming that technical inefficiency is time-invariant they concluded that "the choice of estimator does appear to influence the estimates of average technical efficiency. The more restrictive the estimator in terms of necessary assumptions, the higher the average efficiency level found".

A year later, Kumbhakar *et al.*, (1997), using the same data set with Hjalmarsson *et al.* (1996), compared different specifications (*i.e.*, Cornwell *et al.*, (1990); Lee and Schmidt (1993)) of time-varying technical inefficiency the context of within estimator, with some variants of Battese and Coelli (1992) ML frontier model. They found that both the plant level and the time pattern of technical inefficiency vary

substantially among models. They concluded, that although from an empirical point of view, Battese and Coelli's (1992) and Cornwell *et al.*, (1990) models provide the most reasonable results there is no way to know which results are the correct ones given the inability to statistically discriminate among them.

Finally, Battese and Broca (1997) using an unbalanced data set from wheat farms in Pakistan during the 1986-1990 period, compared the relative performance of Battese and Coelli (1992; 1995) and Huang and Liu (1994) ML models. They concluded that significant differences may arise when different model formulations of the production frontier function are made in empirical applications.

The above empirical findings besides providing a rather conflicting evidence concerning the impact of estimation approach on the technical inefficiency measurement, they have been limited to a subset of available model specifications. Extending the previous findings our comparative analysis includes the ten most widely applied production frontier models of time-varying technical inefficiency. These include Cornwell's *et al.*, (1990) fixed effects, random effects and efficient instrumental variable estimators, Lee and Schmidt's (1993) fixed and random effects, Kumbhakar and Heshmati (1995) mixture of GLS and ML estimators, Battese and Coelli (1992) ML estimator assuming a truncated normal distribution for the one-sided error term, Battese and Coelli (1995) inefficiency effects frontier model, Huang and Liu (1994) non-neutral stochastic frontier model, and Cuesta (2000) generalization of Battese and Coelli's (1992) frontier model.

3. A Review of Alternative Models

Pitt and Lee (1981) and Schmidt and Sickles (1984) first specified a panel data version of the stochastic frontier production function with multiplicative disturbance of the form:

$$y_{it} = f(x_{it}, t; \beta) e^{\varepsilon_{it}}$$
 (1)

where, y_{it} is the output of the production unit i (i=1, 2, ..., N) at time t (t=1, 2, ..., T), x_{it} is the matrix of j inputs, t is a time index that serves as a proxy for technical change, β are the parameters to be estimated and ε_{it} is the error term composed of two independent elements such that:

$$\varepsilon_{it} = V_{it} - U_{it} \tag{2}$$

The symmetric component, v_{it} , is identically and independently distributed and captures random variation in output resulting from factors outside the control of the farm (weather, diseases, machine breakdown, etc.) as well as measurement errors and left-out explanatory variables. The one-sided component, $u_{it} \ge 0$, reflects technical inefficiency relative to the stochastic frontier of the *ith* firm at year t. In this case, technical inefficiency is defined in an output-expanding manner (*Debreu-type*) as the discrepancy between a firm's actual output and its potential output, using the same amount of inputs employed with the frontier technology.

A number of methods are available for the econometric estimation of (1), giving rise to alternative measures of time-varying technical inefficiency. A summary of the most widely applied models along with their main features is presented in Table 1 and discussed in the following sections.

3.1 The Fixed Effects Model

In the fixed effects model, individual technical inefficiency is treated as an unknown fixed parameter to be estimated. Following Schmidt and Sickles (1984) and assuming that technical inefficiency is time-invariant, a general fixed-effects production frontier model can be written as:

$$y_{it} = \beta_{0i} + f(x_{it}, t, \beta) + v_{it}$$
where
$$\beta_{0i} = \overline{\beta}_{0} - u_{i}$$
(3)

and v_{it} is an iid error term uncorrelated with the regressors. No distributional assumptions are required for u_i which is assumed to be correlated with the regressors or with v_{it} . Consistent estimators of β 's are obtained by applying either OLS to the within group deviations from the means of y_{it} and x_{it}^9 or by using firm-specific dummy variables for the intercept terms. Then, individual time-invariant technical inefficiency is obtained by employing the normalization suggested by Schmidt and Sickles (1984) which ensures that $\hat{u}_i \ge 0 \ \forall i$. First, the maximum intercept term is

obtained to indicate the fully efficient firm in the sample $\hat{\beta}_0 = \max_i \left\{ \hat{\beta}_{0i} \right\}$ and then u_i are recovered as $\hat{u}_i = \hat{\beta}_0 - \hat{\beta}_{0i}$. Producer-specific but time-invariant technical inefficiency is then given by $TE_i = exp(-\hat{u}_i)$.

A considerable advantage of the *fixed effects model* lies in the fact that the statistical properties of the estimators obtained do not depend on the assumption of uncorrelatedness of the regressors with the firm effects. Consistent estimates of firm effects can be obtained as either N or T grows to infinity and the consistency property does not require that the u_i be uncorrelated with the regressors.

The main disadvantage is however that the coefficients of *time-invariant* regressors cannot be estimated, since these regressors are eliminated in the within transformation. In this case, estimates of technical inefficiency are contaminated with all these variables which are constant over time (*i.e.*, capital stock, location). This problem can be avoided by making assumptions about uncorrelatedness of effects and regressors and/or about the distributions of the one-sided error term (Schmidt and Sickles, 1984). In the later case, however, one of the most important advantages of the fixed effects model is eliminated.

The maintained assumption that technical inefficiency is constant through time is rather restrictive in a competitive economic environment particularly when the number of time periods is large. It is possible within the context of fixed effects model to relax this assumption at the cost, however, of additional parameters to be estimated. Obviously it is not possible to obtain estimates of producer and time specific intercepts (NxT) due to insufficient degrees of freedom. Cornwell *et al.*, (1990) and Lee and Schmidt (1993) addressed this problem suggesting two distinct approaches for the estimation of both producer and time specific technical efficiency. These models are not directly comparable in the sense that neither includes the other as a special case.

First, Cornwell *et al.*, (1990) (hereafter CSS) assumed that technical inefficiency follows a quadratic pattern over time. Specifically, they suggest the following formulation for individual effects (*Model 1.1*):

$$\beta_{it} = \delta_{i0} + \delta_{i1}t + \delta_{i2}t^2 \tag{4}$$

where, δ_{i1} , δ_{i2} and δ_{i3} are the (*Nx3*) unknown parameters to be estimated. If $\delta_{i1} = \delta_{i2} = 0 \ \forall i$, then technical efficiency is time-invariant, while when $\delta_{i1} = \delta_1$ and $\delta_{i2} = \delta_2 \ \forall i$ then technical efficiency is time-varying following, however, the same pattern for all producers.¹⁰ CSS suggest to estimate the model in (4) following either an one or a two step procedure.

When N/T is relatively small, one can adopt an one-step procedure where u_{it} are included directly in (3) using dummy variables. However, in this case it is not possible to distinguish between technical change and time-varying technical efficiency if both are modeled via a simple time-trend. In the two-step procedure, OLS estimates on the within group deviations are obtained for β 's and then the residuals for each producer in the panel are regressed against time and time-squared as in (4). In both cases time-varying technical inefficiency is obtained following the same normalization for each year of the panel as in the time-invariant case which ensures that $\hat{u}_{it} \ge 0 \ \forall i,t$. That is, $TE_{it} = exp(-u_{it})$ where $\hat{u}_{it} = max\{\hat{\beta}_{it}\} - \hat{\beta}_{it}$.

The advantages of this specification are its parsimonious parameterization regardless of frontier functional form, its straightforward estimation, its independence of distributional assumptions, and that it allows inefficiency to vary across firms and time. Moreover, since the expression in (4) is linear to its parameters (δ 's), the statistical properties of firm effects are not affected. However, a shortcoming of (4) is that it is quite restrictive in describing the temporal pattern of technical inefficiency which is assumed to be deterministic.

Lee and Schmidt (1993) (hereafter LS) proposed an alternative formulation which is similar to Baltagi and Griffin (1988) model of technical change. Specifically, *u*'s in (3) are specified as (*Model 2.1*):

$$u_{it} = \delta(t) \cdot u_i \tag{5}$$

where $\delta(t)$ is an appropriate set of dummy variables δ_t , the parameters of which need to be estimated. The model in (5) can be estimated in a single stage by including u_{it} directly into the production frontier in (3) imposing the normalization that $\delta_I=1$. In case however, that technical change is modeled with a multiple time-trend again it is not possible to distinguish it's effect from that of time-varying inefficiency. Once

the δ_t 's and u_i 's are estimated, farm and time specific technical efficiency is obtained as: $TE_{it} = exp(-u_{it})$ where $u_{it} = max \{ \hat{\delta}_t \hat{u}_i \} - \{ \hat{\delta}_t \hat{u}_i \}$.

If $\delta_t = 1$ $\forall t$ then the model collapses to the time-invariant case. Despite its non-linearity, this specification is attractive as it does not impose any functional specification on the temporal pattern of inefficiency. It is applicable when the time span of the data set is small. One disadvantage of (5) is that the temporal pattern of inefficiency, not the magnitude, is assumed to be the same for all firms. Although in cases of small number of time-periods this hypothesis seems to be appropriate, when the number of time-periods is large one would expect the temporal pattern of technical inefficiency to vary across firms (Kumbhakar *et al.*, 1997).

3.2 The Random Effects Model

In the random effects model, instead of working conditionally on the individual technical inefficiency, one can takes explicitly into account it's stochastic nature.¹³ This modification in the assumptions for individual technical efficiency has the virtue of allowing us to include time-invariant regressors in the model at the expense, however, of assuming that X and u_i are not correlated. This leads to a stochastic frontier model taking into account the panel structure of the data:

$$\mathbf{y}_{it} = \left[\beta_0 - \mathbf{E}(\mathbf{u}_i)\right] + \mathbf{f}(\mathbf{x}_{it}, \mathbf{t}, \beta) + \mathbf{v}_{it} - \left[\mathbf{u}_i - \mathbf{E}(\mathbf{u}_i)\right]$$
(6)

The model in (6) can be estimated by making no use of distributional assumption about the one-sided error term using the standard two-step GLS method. In the first-step OLS residuals are used to obtain the two variance components by any of the several methods suggested in the literature. Then feasible GLS parameter estimates are obtained by applying OLS to the following transformed equation:

$$y_{it} - \psi \overline{y}_{it} = (\beta_i - \psi \overline{\beta}_i) + f[(x_{it} - \psi \overline{x}_{it})t; \beta] + v_{it}$$
(7)

where $\psi = 1 - (\sigma_v / \sigma^2)$. The above estimator is equivalent to within estimator when $\psi = 1$.

The GLS estimator is consistent as either N or T tends to infinity given that no-correlation between the regressors and the error terms is assumed. ¹⁴ If the firm effects are correlated with the independent variables, the within estimator is GLS, regardless of whether these effects are random or fixed (Greene, 1993). On the other hand, when individual effects and the regressors are uncorrelated, GLS is more efficient than the within, except in the cases of relatively small samples. However, consistent estimates of firm effects require $N \rightarrow \infty$.

The main advantage of GLS estimator relative to the within estimator is not statistical efficiency of the parameter estimates, but rather the ability of the random effects model to allow for time-invariant firm-specific variables in the regression equation. Thus, the random effects seems to be attractive in the framework of production frontier model since it takes into account the random structure of farm efficiencies and does not share the disadvantage of the fixed effects. The price to be paid, however, is the uncorrelatedness between the firm effects and the regressors.

Time-variant technical inefficiency is modeled in the same way as in the case of fixed effects model following either CSS (*Model 1.2*) or LS (*Model 2.2*) approaches. Apart of the above specifications, in the context of random effects model, Kumbhakar and Heshmati (1995) (hereafter KH) proposed an alternative specification for estimating time-varying technical efficiency which is a mixture of ML and GLS methods. They suggested that technical inefficiency might be decomposed into a persistent (time-invariant) and a time-varying component (*Model 3*). That is,

$$u_{it} = \mu_i + \xi_{it} \tag{8}$$

where μ_i is the persistent component, which is only producer-specific, and ξ_{it} is the component that is both producer- and time-specific. This model is estimated in two steps: the persistent component μ_i is estimated after the GLS estimation of (3) using the normalization suggested initially by Schmidt and Sickles (1984), while in the second step the residual component ξ_{it} is estimated as a one-sided error component using either ML or a method of moments approach. A disadvantage of this specification is that if there is any persistent time-specific inefficiency, it is masked into technical change (Kumbhakar and Heshmati, 1995).¹⁶ Further, it is not possible to test over the temporal variation of technical efficiency.

3.3 The Efficient Instrumental Variable Estimator

The uncorrelatedness between individual effects and the regressors is rather a strong assumption. The GLS estimates are inconsistent if technical inefficiencies are correlated with the regressors. CSS resolved the problem suggesting an efficient instrumental variable estimator (EIV) that is consistent when efficiencies are correlated with the regressors allowing at the same time the inclusion of time invariant regressors into the frontier model. However, the number of time-varying regressors that are uncorrelated with the one-sided error term must be at least as large as the number of time invariant regressors that are correlated with the one-sided error term (Schmidt and Sickles, 1984).

A problem arises however with the choice of variables entering into the model as instruments. A convenient choice for instruments could be the exogenous variables expressed as deviations from their mean plus a subset of them that is assumed to be uncorrelated with individual effects u_i (Breusch *et al.*, 1989). The estimation of individual technical efficiencies is done following CSS two-step approach (*Model 1.3*). The only difference is that different sets of residuals are used. Hence, in that way consistent and efficient estimators are obtained when the individual effects are correlated with the explanatory variables, while the stochastic nature of the production frontier model is maintained.

3.4 Battese and Coelli (1992) ML Estimator (Model 4.1)

The Battese and Coelli (1992) (hereafter BC92) is an extension of Battese and Coelli's (1988) model into panel data setting. Specifically, their model can be expressed as:

$$y_{it} = \beta_0 + f(x_{it}, t; \beta) + v_{it} - u_{it}$$
 and
$$u_{it} = (e^{-\eta(\tau - T)})u_i$$
 (9)

where, u_{it} is an iid non-negative error term following a truncated normal distribution, $N(u, \sigma_u^2)$, independent of the random noise and the regressors; η is a unknown *scalar* parameter to be estimated which introduces time-varying technical

inefficiency and; $\tau \in [1, 2, ..., T]$ is the set of time periods among the T periods for which observations for the ith producer are obtained.¹⁷

Thus, in the above model time-varying efficiency is assumed to follow an exponential function of time, involving only one parameter to be estimated. Technical inefficiency either increases at a decreasing rate, when η is greater than zero, or decreases at an increasing rate when η is less than zero. If η is equal to zero then the time-invariant model is obtained. In case that μ =0 then the model collapses to Aigner's *et al.*, (1977) half-normal case with technical inefficiency being time-varying. For the estimation of u_i , BC92 extended the predictor of Jondrow *et al.*, (1982) to panel data, which is consistent as T grows to infinity. ¹⁸

The main drawback of BC92 model is the need to assume *a priori* a specific distribution for the one-sided error term. Further, (9) presumes a quite restrictive temporal pattern of technical efficiency, due to its exponential parameterization the magnitude of which is assumed to be the same for all producers (Kumbhakar *et al.*, 1997).

3.5 Cuesta (2000) ML Estimator (Model 4.2)

Cuesta (2000) (hereafter CT) generalized BC92 model to allow for more flexibility in the way that technical inefficiency changes over time. Specifically, he proposed a model with producer-specific patterns of time-varying technical inefficiency defined as:

$$u_{it} = \left(e^{-\eta_i(\tau - T)}\right)u_i \tag{10}$$

where, η_i are producer-specific parameters capturing temporal variation of individual technical efficiency ratings and u_i is a positive truncation of the $N(u,\sigma^2)$ distribution. In that way technical inefficiency evolves over time at a different rate among producers in the sample. In case that $\mu=0$ the model reduces to Aigner's *et al.*, (1977) half-normal model, while when $\eta_i = \theta \ \forall i$ the model collapses to BC92 model with a common time-pattern of technical inefficiency across producers. Finally, if $\eta_i = 0 \ \forall i$ technical inefficiency is time-invariant.

Besides temporal variations of technical inefficiency are produce-specific, the above model shares the same exponential parameterisation with BC92 model which is rather restrictive. Further, as any other ML model independence between inputs and technical efficiency is assumed. Cuesta (2000) provides in the appendix the corresponding likelihood function and the conditional expectation of u_{it} .

3.6 Battese and Coelli (1995) ML Estimator (Model 5.1)

Battese and Coelli (1995) (hereafter BC95) extending the approach put forward by Kumbhakar et~al., (1991) and Reifschneider and Stevenson (1991), suggested that the technical inefficiency effects, u_{it} , could be replaced by a linear function of explanatory variables reflecting producer-specific characteristics. In this way, every producer in the sample faces its own frontier, given the current state of technology and its physical endowments, and not a sample norm. The technical inefficiency effects are assumed to be independent, non-negative, truncations (at zero) of normal distributions with unknown variance and mean. Specifically,

$$u_{it} = \delta_o + \sum_{m=1}^{M} \delta_m z_{mit} + \omega_{it}$$
 (11)

where, z_{mit} are the producer and time specific explanatory variables (e.g., socioeconomic, demographic) associated with technical inefficiencies; δ_0 and δ_m are parameters to be estimated and; ω_{it} is a random variable with zero mean and variance σ^2 , truncated at $-\sum_{m}^{M} \delta_m z_{mit}$ from below, or equivalently $u_{it} \sim N \left(\sum_{m}^{M} \delta_m z_{mit}, \sigma^2\right)$ truncated at zero from below. A simple time trend can also be included as part of the z vector and it can be interpreted as the change in a linear fashion of technical inefficiency over time.

In case that $\delta_m = 0 \ \forall m$, the specification considered by Stevenson (1980) is implied, where u_i follows a truncated normal distribution. If, however, $\delta_0 = \delta_m = 0$ $\forall m$, the original Aigner *et al.*, (1977) half-normal specification is obtained. In the later case, the technical inefficiency effects are not related to the explanatory variables, while in both cases technical inefficiency is assumed to be tome-invariant.

The parameters of both the stochastic frontier and inefficiency effects models can be consistently estimated by maximum likelihood method.²⁰

The above formulation of inefficiency effects has several advantages. *First*, it identifies separately time-varying technical efficiency and technical change by using a single-stage estimation procedure, as long as the inefficiency effects are stochastic and having a known distribution. *Second*, it is not necessary to assume that technical efficiencies follow a specific time pattern, common to all firms in the sample, as in BC92 model. The magnitude of the temporal pattern for technical inefficiency is determined by all variables included in the inefficiency effects model. *Third*, it identifies consistently the factors influencing technical efficiency in a single stage. Fourth, relaxes the constant mode property of the truncated normal distribution, by permitting the mode to be a function of the z exogenous producer-specific variables. However, still the variances, σ^2 are assumed to be the same across individuals. σ^2

3.7 Huang and Liu (1994) ML Estimator (Model 5.2)

Huang and Liu (1994) (hereafter HL) extended BC95 model specification introducing the non-neutral stochastic frontier model in a sense that the MRTS differs between the average and best practice frontier. In their specification, apart of the socio-economic and demographic variables, conventional inputs are also appear in the one-sided error term, shifting thus the efficient frontier in a non-neutral way. According to HL a rationale behind that is that producers gain relative more experience over time with respect to some inputs, than others. Further, governmental intervention or institutional regulations may affect different the relative performance of certain inputs. To capture these effects, interaction terms between producer-specific variables (z_{mit}) and input quantities are also included in the technical inefficiency effects u_{it} . Thus, (11) may be reformulated as:

$$u_{it} = \delta_0 + \sum_{m=1}^{M} \delta_m z_{mit} + \sum_{m=1}^{M} \sum_{j=1}^{J} \delta_{mj} z_{mit} x_{jit} + \omega_{it}$$
 (12)

where the parameters δ_{mj} are reflecting the appropriate interactions between producer-specific variables and input quantities. In this case, time-varying technical inefficiency also depends on the levels of inputs used, as the frontier of each firm

shifts differently over time. Notice that in the case where $\delta_{mj} = 0 \ \forall m$, the above model in (12) is reduced to the BC95 specification, while when $\delta_m = \delta_{mj} = 0 \ \forall m$ and $\delta_0 = \delta_m = \delta_{mj} = 0 \ \forall m$ the model reduces to Stevenson's (1980) and Aigner's *et al.*, (1977) specification.

4. Data and empirical model

The data used in this study were extracted from a survey undertaken by the Institute of Agricultural Economics and Rural Sociology, Greece. Our analysis focuses on a sample of 100 olive-growing farms, located in the four most productive regions of Greece (Peloponissos, Crete, Sterea Ellada and Aegean Islands). Observations were obtained on annual basis for the period 1987-1993. The sample was selected with respect to production area, the total number of farms within the area, the number of olive trees on the farm, the area of cultivated land and the share of olive oil production in farm output.

The unknown production structure of olive-growing farms is approximated by a single-output multiple-input translog production frontier. Specifically, the production frontier assuming that a time-trend representation of technical change may be *non-neutral* and *scale augmenting*, has the following form:²³

$$y_{it} = \beta_0 + \alpha_1 t + \frac{1}{2} \alpha_2 t^2 + \sum_{j=1}^{J} \beta_j x_{jit} + \frac{1}{2} \sum_{j=1}^{J} \sum_{k=1}^{J} \beta_{jk} x_{jit} x_{kit} + \sum_{j=1}^{J} \alpha_j x_{jit} t + \varepsilon_{it}$$
 (12)

where, i=1, 2, ..., N denotes *cross-section* units; t=1, 2, ..., T denotes *time* periods; j,k=1, 2, ..., J denote the *inputs used*.

The dependent variable is the annual olive oil production measured in kilograms. The aggregate inputs included as explanatory variables are: (a) total *labor*, comprising hired (permanent and casual), family and contract labor, measured in working hours. It includes all farm activities such as plowing, fertilization, chemical spraying, harvesting, irrigation, pruning, transportation, administration and other services; (b) *fertilizers*, including nitrogenous, phosphate, potash, complex and others, measured in kilograms; (c) *other cost* expenses, consisting of pesticides, fuel and electric power, irrigation taxes, depreciation, interest payments, fixed assets interest, taxes and other miscellaneous expenses, measured in drachmas (constant 1990)

prices); (d) *land*, including only the share of farm's land devoted to olive-tree cultivation measured in stremmas (one stremma equals 0.1 ha). The farm specific characteristics included in the inefficiency effects models (Models 5.1 and 5.2) are: (a) farmer's *age* and the *age-squared* in years; (b) farmer's *education* in years of schooling and; (c) a *simple time trend*.

Aggregation over the various components of the above input categories (except for land input) was conducted using *Divisia* indices with cost shares serving as weights. To avoid problems associated with units of measurement, all variables were converted into indices, with the basis for normalization being the representative olivegrowing farm. The choice of the representative farm was based on the smallest deviation of the variables (i.e. output and input levels) from the sample means.

5. Empirical results

Production Frontier Estimates

Parameter estimates of the translog production frontier arising from the econometric estimation for each of the alternative models presented in the previous section are shown in Tables 2 through 5. For all models the estimated first-order parameters (β_i) are having the anticipated (positive) sign and magnitude (being between zero and one), whereas the bordered Hessian matrix of the first and second-order partial derivatives is negative semi-definite indicating that all regularity conditions (*i.e.*, positive and diminishing marginal products) are valid at the point of approximation. Thus, all nine models result in a well-behaved production frontier function.

The goodness of fit, measured either by the adjusted *R-squared* (Models 1.1 through 2.2) or by the log of the likelihood function (Models 4.1 through 5.2), is satisfactory in all models. Restrictive structures of production, such as homotheticity, homogeneity, linear homogeneity, additive and strong separability are rejected by the likelihood ratio test at the 5% level of significance (see Table 6).²⁴ Moreover, restricted functional forms, such as Cobb-Douglas, with and without assuming Hicksneutral technical change, are also rejected at the 5% level of significance.

In all ML models the ratio parameter, γ , is positive and significant at the 1% level, implying that farm-specific technical efficiency is important in explaining the total variability of output produced (the value of γ ranges from a minimum of 0.613 in Model 4.2 to a maximum of 0.960 in Model 5.1). The same is also true in GLS models (Models 1.2 and 2.2) as variance of the error component is much higher (σ_u)

than that of the random error (σ_v) . The statistical significance of modeling farm effects within the stochastic frontier models is further examined and the results are presented in Tables 7 and 8.

First, the traditional average response function does not adequately represents the structure of Greek olive-growing farms in all nine models. Specifically, in Models 1.1 and 2.1 the null hypothesis that $u_i = 0 \forall i$ is rejected at 5% level of significance using the conventional F-test. The same is true for Models 1.2, 1.3 and 2.2 as the null hypothesis of $\sigma_u^2 = 0$ is rejected using the LM-test at the same level of significance. On other hand, in all ML models the corresponding statistical testing using LR-test also support the existence of the stochastic frontier function (see hypotheses 1, 3 and 11 in Table 8). For Models 5.1 and 5.2 this true regardless of whether farm inefficiency effects are present or absent from the production frontier model (see hypotheses 4 and 7 in the same Table).

Next, technical inefficiency was found to be time-varying in all model specifications.²⁸ For Models 1.2 through 1.3 the null hypothesis that $\delta_{i1} = \mathbf{0} \wedge \delta_{i2} = \mathbf{0}$ $\forall i$ is rejected at 5% level of significance (see Table 7). As well, the hypotheses that the temporal pattern of technical inefficiencies is common across farms or that it does not follow a quadratic trend over time are both rejected at the same level of statistical significance (i.e., $\delta_{i1} = \delta_1 \wedge \delta_{i2} = \delta_2$ and $\delta_{i2} = 0 \forall i$). Models 2.1 and 2.2 also reveal time-varying individual technical inefficiency as the hypothesis of $\delta_t = 1 \forall t$ is rejected (see Table 7).

The temporal pattern of technical inefficiencies was found to be time-variant in all ML models as the relevant hypotheses are rejected at the 5% level of significance (hypotheses 2, 10 and 12 in Table 8). Finally, none of the ML model can be reduced to Aigner's *et al.*, (1977) half-normal specification, while Stevenson's (1980) formulation is not a palatable hypothesis in Models 5.1 and 5.2 (hypotheses 5, 6, 8, 9 and 13 in the same Table).

Average estimates over farms and time of production elasticities, returns to scale (RTS) and technical change are presented in Table 9. Estimates of production elasticities indicate that land has contributed the most to olive-oil production, followed by labor, other costs and fertilizers according to almost all model specifications.²⁹ The magnitude, however, of these point estimates differs across

models. For instance, land elasticity takes values between 0.3244 and 0.4592 in Models 5.1 and 2.1, respectively, and fertilizer elasticity varies between 0.0564 in Model 4.2 and 0.1459 in Model 2.1.

The time development of production elasticities is also similar across models. however, the estimated elasticities of scale show that the magnitude of production elasticities is model specific. Specifically, olive-growing farms in the sample exhibit, on average, decreasing returns to scale according to Models 1.1, 1.2, 1.3, 4.1, 5.1 and 5.2, and increasing returns according to Models 2.1, 2.2 and 4.2. the higher value is 1.1096 in Model 2.1 and the lower is 0.9497 in Model 5.1. However, in all models the hypothesis of constant returns to scale is rejected at the 5% level of significance (see Table 6).

Our empirical results indicate that all models predicted similar patterns of technical change. In particular, all alternative estimators revealed biases in technical change which is progressive at an increasing rate with the time pattern being model specific. The hypotheses of both zero and Hicks-neutral technical change were rejected in all nine models at the 5% level of significance (see Table 6). Finally, concerning the impact of technical change in the use of the various inputs, there is no uniform pattern that emerges from the corresponding parameter estimates reported in Tables 2 through 4.³⁰

Technical efficiency

Estimates of the mean output-oriented technical efficiency over farms for each model specification are presented for each year of the panel in Table 10. The results indicate a significant variation in estimated mean technical efficiency scores with the mean values ranging from a low of 57.64% (Model 1.3) to a high of 87.80% (Model 4.2). In general, all the ML models reveal higher mean technical efficiency values compared with LSDV, GLS or EIV models. More specifically, for the ML models mean technical efficiency ranges between 77.05% in Model 4.1 and 87.80% in Model 4.2, whereas in the rest 6 models the relevant range is between 57.64% in Model 1.3 and 71.77% in Model 1.2.

Another difference between the alternative model specifications relates to the frequency distribution of mean technical efficiencies over farms and time. As it clearly shown in Table 11 and Figure 1, Models 1.3, 2.2 and 4.1 are characterized by increased variation among farms when compared to the other model specifications.

More specifically, mean technical efficiencies range from a minimum of 46.25% to a maximum of 87.70% in Model 1.3, while in Model 4.1 the corresponding estimates are 39.43 and 94.44%, respectively. On the other hand, the relevant range in Model 1.1 is considerably smaller, 61.23 and 85.13%, respectively.

Put it in a different way, while the results from the Model 4.1 indicate that the 14% of the olive-growing farms are less than 60% technically efficient, point estimates derived from models 1.1, 1.2, 4.2 and 5.1 suggest that there is no farm operating below that level. In general, the frequency distribution of mean technical efficiencies is quite similar among ML models or among random and fixed effects model. However, between ML and traditional panel estimators there are significant differences.

Concerning the pattern of the technical efficiency ratings through time, from the results reported in Table 10 and Figure 2 it is evident that it is closely related with the way that the time path of technical efficiency is treated in each model. Specifically, Figure 2 shows that while technical efficiencies in all ML models follow a clear increasing trend over time, they are rather unstable in Models 1.1 through 3. For Models 1.1 and 1.2 the corresponding pattern show an increasing trend for the first 4 periods and then a decreasing trend thereafter. On the other hand, for Models 2.1 and 2.2 technical efficiency follow a decreasing trend during the 1987-89 period, it increases until 1992, while it decreases in the last period. The differences in the estimated temporal patterns of technical inefficiency can significantly affect the results in studies of total factor productivity.

The Spearman's correlation coefficients reported in Table 12 confirm the above findings. All the CSS models (1.1 through 1.3) exhibit high and statistically significant correlation coefficients of the mean technical efficiency ratings over farms and time. The same is true for both LS models (2.1 and 2.2). On the other hand, Models 4.1, 5.1 and 5.2 seems to exhibit very close point estimates of mean technical efficiencies over farms and time. However, Cuesta's (2000) formulation (Model 4.2) results to considerably different mean values. It is noteworthy the fact that the temporal patterns of mean technical efficiency obtained from Model 1.3 is similar to that resulted from Models 5.1 (BC95) and 5.2 (HL) as that is indicated from the high and statistical significant Spearman correlation coefficients.

Besides the differences in the frequency distribution and the temporal patterns of mean technical efficiencies, alternative model specifications reveal significant

different of individual rankings of the surveyed farms. Table 13 shows the discrepancy in the efficiency rankings of (the same) 15 farms under the different model specifications of the production frontier. As it is evident from this table we can observe a relative concordance between Models 1.1 and 1.2, between Models 2.1 and 2.2 and between Models 5.1 and 5.2. However, it is noteworthy the fact that besides CSS EIV estimator (Model 1.3) results to high and statistical significant correlation coefficients with the other two CSS estimators (Models 1.1 and 1.2) the relevant ranking of mean technical efficiency ratings is considerably different.

Selection of the Stochastic Frontier Model

The empirical results presented in the previous section show that different model specification of the stochastic production frontier and the temporal patterns of technical inefficiency result in different conclusions concerning the individual performance in the use of the available resources. Since the empirical results are model specific, the question that naturally arises is what the model specification that fits the data best. However, not all the alternative models are nested to each other and therefore it is not always possible to statistically discriminate among them.

Table 14 presented nested hypothesis testing between the alternative model specification. First, the Hausman specification test of the CSS-LSDV estimator (Model 1.1) against CSS-GLS estimator (Model 1.2) gives a chi-square statistic of 22.7 lower than the corresponding critical value at the 5% level of significance. Further, testing Model 1.2 against Model 1.3 we find that the later is the preferred choice among all CSS models implying that only some of the regressors are uncorrelated with the individual effects.³¹ On the other hand, when testing Model 2.1 against Model 2.2, Hausman specification test indicates again that the LS-GLS (Model 2.2) estimator is the appropriate choice.

Concerning the ML estimators the LR-test indicates that Models 4.2 and 5.2 outperform Models 4.1 and 5.1 respectively. Specifically, the hypothesis that $\eta_i = \theta \ \forall i$ is rejected at the 5% level of significance indicating that CT model cannot be reduced to BC92 specification. On the other hand, the hypothesis that the interaction terms of producer-specific characteristics with the input variables in the inefficiency effects are zero $(\delta_{mj}=0 \ \forall m)$ is also rejected suggesting that HL generalization of BC95 model specification is more appropriate.

So from the ten alternative frontier specification only 5 of them are statistically acceptable in modeling individual technical efficiency in our data set. Unfortunately, it is not possible to further narrow down the alternatives as they are not nested to each other. The statistically inability to determine the appropriate specification is bothersome given that the resulted five models reveal different conclusions concerning the production possibilities of Greek olive-growing farms and the efficiency in the use of their resources.

Certainly, the inability to achieve the "first best" should not be perceived as an anathema to specification searches. Since it is evident from our comparative analysis that individual technical efficiency estimates are indeed sensitive to the choice of the model of pooling, one should always attempt to statistically discriminate among the viable alternatives. Despite the drawbacks in our case statistical testing did narrow down the set of suitable alternative from ten to five specifications.

The natural question that arises is then what is the best way to proceed in cases where it is not statistically feasible to find the appropriate specification. As suggested by Coelli and Perelman (1999), a potential solution can be borrowed from time-series forecasting literature where many authors suggest that composite predictions quite often outperform any particular predictive model. Palm and Zellner (1992, p. 699) argue that "in many cases a simple average of forecasts achieves a substantial reduction in variance and bias". Based on this suggestion, when it is not possible to distinguish among different model specifications which provide different predictions of individual technical efficiency, a composite measure can provide a solution for reducing the bias of the obtained efficiency estimates.

Coelli and Perelman (1999) argue that in cases where there is no *a priori* reason for choosing among different model specifications, one should construct geometric means of the obtained technical efficiency estimates at each data point. Following their suggestion we proceed to the construction of the geometric means of individual technical efficiency ratings obtained from Models 1.3, 2.2, 4.2 and 5.2. The results are presented in Table 15 in the form of frequency distribution within a decile range.

According to these estimates mean technical efficiency over farms and time is 68.45% following a slightly increase through time. The lowest value is observed in 1987, 66.42% and the highest in 1992, (70.33%).

6. Concluding remarks

Several alternative models for the estimation of technical efficiency in the context of panel data were reviewed and estimated. These estimates were obtained by using a random sample consisting of 100 olive-growing farms in Greece during the 1987-93 period. The empirical results indicate that although the alternative models reveal minor differences concerning the production structure of the olive-growing farms in the sample, the estimates of technical efficiency obtained from these models differ considerably among them. Specifically, mean technical efficiency was found to range by almost 30% across models which underlines the significance of the choice for the model of pooling.

It should be noted here that these findings are rather data specific and there is no *a priori* reason for expecting any particular study to exhibit the same pattern in the final efficiency estimates. On the other hand, there is no any economic or theoretical basis for choosing any particular model for the estimation of technical efficiency. Each model has advantages as well as certain shortcomings relative to the other. However, empirically the efficiency measures derived in each particular case study are important from a policy point of view. Since there is no *a priori* reason for choosing any of the alternative models proposed in the literature, one must be very careful on his choice particularly when important policy measures are to be derived from that specific study.

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Table 2
Generalized Least Squares and Efficient Instrumental Variable Estimators of the
Translog Production Frontier

Variable	Mode	el 1.1	Mod	el 1.2	Mode	el 1.3	
	Parameter	StdError	Parameter	StdError	Parameter	StdError	
$oldsymbol{eta_0}$	-	-	-0.0081	$(0.0024)^*$	0.0061	$(0.0015)^*$	
eta_L	0.3140	$(0.0240)^*$	0.3019	$(0.0493)^*$	0.2767	$(0.0278)^*$	
eta_F	0.0922	$(0.0277)^*$	0.1126	$(0.0559)^{**}$	0.1856	$(0.0309)^*$	
eta_C	0.1618	$(0.0133)^*$	0.1841	$(0.0290)^*$	0.1455	$(0.0145)^*$	
$oldsymbol{eta}_A$	0.3961	$(0.0385)^*$	0.3770	$(0.0685)^*$	0.4151	$(0.0248)^*$	
α_I	0.1201	$(0.0369)^*$	0.1022	$(0.0368)^*$	0.1033	$(0.0365)^*$	
α_2	0.0164	(0.0178)	0.0371	(0.0413)	-0.0640	$(0.0182)^*$	
eta_{LF}	0.0141	(0.0266)	-0.0159	(0.0424)	0.0448	(0.0293)	
eta_{LC}	-0.0322	$(0.0137)^{**}$	-0.0608	$(0.0300)^{**}$	-0.0866	$(0.0169)^*$	
eta_{LA}	-0.0815	$(0.0351)^{**}$	-0.0933	$(0.0462)^{**}$	0.0784	$(0.0330)^{**}$	
$oldsymbol{eta_{LL}}$	0.0959	$(0.0162)^*$	0.1110	$(0.0313)^*$	0.0846	$(0.0214)^*$	
eta_{FC}	0.0594	$(0.0149)^*$	0.0546	$(0.0275)^{**}$	0.0592	$(0.0146)^*$	
eta_{FA}	-0.0064	$(0.0024)^*$	0.0665	$(0.0214)^*$	-0.0380	(0.0383)	
eta_{FF}	-0.0025	(0.0182)	-0.0299	$(0.0130)^{**}$	0.0076	(0.0158)	
eta_{CA}	0.0190	(0.0205)	0.0100	(0.0337)	0.0439	$(0.0210)^{**}$	
eta_{CC}	0.0115	$(0.0053)^{**}$	0.0211	$(0.0100)^{**}$	0.0102	$(0.0046)^{**}$	
eta_{AA}	-0.0740	$(0.0324)^{**}$	-0.0377	(0.0542)	-0.1202	$(0.0302)^*$	
$lpha_L$	-0.0132	(0.0229)	-0.0350	(0.0452)	0.0142	(0.0240)	
$lpha_F$	-0.0512	$(0.0253)^{**}$	0.0019	(0.0459)	-0.0063	(0.0285)	
α_C	0.0562	$(0.0120)^*$	0.0679	$(0.0255)^*$	0.0428	$(0.0147)^*$	
α_A	-0.1049	$(0.0269)^*$	-0.0901	$(0.0258)^*$	-0.1546	$(0.0273)^*$	
\overline{R}^2	0.8	976	0.8	976	0.7592		
$\sigma_{\scriptscriptstyle \mathcal{V}}$		-	0.0	564	0.0342		
σ_u		-	0.2	341	0.1	782	

^{*} significant at the 1 per cent level; ** significant at the 5 per cent level.

Where, L stands for labor, F for fertilizers, C for other costs, A for area and T for time.

Model 1.1: Cornwell et al., (1990) fixed effects model, Model 1.2: Cornwell et al., (1990) random effects model, Model 1.3: Cornwell et al., (1990) EIV estimator.

Table 3
Generalized Least Squares and Efficient Instrumental Variable Estimators of the
Translog Production Frontier

Variable	Mode	el 2.1	Mod	el 2.2
	Parameter	StdError	Parameter	StdError
$oldsymbol{eta}_0$	-	-	-0.2134	$(0.0299)^*$
eta_L	0.2974	$(0.0294)^*$	0.3140	$(0.0983)^*$
eta_F	0.1995	$(0.0335)^*$	0.0922	$(0.0453)^{**}$
eta_C	0.2157	$(0.0157)^*$	0.1618	$(0.0345)^*$
$oldsymbol{eta}_A$	0.4523	$(0.0245)^*$	0.3961	$(0.0987)^*$
α_{l}	0.0519	$(0.0132)^*$	0.0300	$(0.0123)^{**}$
α_2	-0.0403	$(0.0178)^{**}$	0.0164	(0.0365)
eta_{LF}	0.0475	(0.0316)	0.0115	(0.0516)
eta_{LC}	-0.0949	$(0.0178)^*$	-0.0740	$(0.0312)^{**}$
eta_{LA}	0.0783	$(0.0392)^{**}$	0.0141	(0.0132)
eta_{LL}	0.0939	$(0.0220)^*$	-0.0322	$(0.0143)^{**}$
eta_{FC}	0.0643	$(0.0159)^*$	-0.0815	$(0.0342)^{**}$
eta_{FA}	-0.0406	(0.0411)	0.0959	$(0.0265)^*$
eta_{FF}	0.0082	(0.0170)	0.0594	$(0.0123)^*$
eta_{CA}	0.0480	$(0.0223)^{**}$	-0.0064	(0.0452)
eta_{CC}	0.0121	$(0.0056)^{**}$	-0.0025	(0.0092)
$oldsymbol{eta}_{AA}$	-0.1254	$(0.0293)^*$	0.0190	(0.0542)
$lpha_L$	-0.0129	(0.0257)	-0.0132	(0.0452)
$lpha_F$	-0.0074	(0.0309)	-0.0512	(0.0459)
α_C	0.0458	(0.0158)**	0.0206	$(0.0098)^{**}$
$lpha_A$	-0.1636	$(0.0290)^*$	-0.1049	$(0.0325)^*$
\overline{R}^{2}	0.9	713	0.8	976
σ_{v}		-	0.0	564
σ_u		-	0.2	341

^{*} significant at the 1 per cent level; ** significant at the 5 per cent level.

Where, L stands for labor, F for fertilizers, C for other costs, A for area and T for time.

Model 2.1: Lee and Schmidt (1993) fixed effects model, Model 2.2: Lee and Schmidt (1993) random effects model.

Table 4

Maximum Likelihood Estimates of the Translog Production Frontier

Variable	Mod	lel 4.1	Mod	del 4.2	Mo	odel 5.1	Mod	<u>Model 5.2</u>	
	Param.	StdError	Param.	StdError	Param.	StdError	Param.	StdError	
β_0	0.2389	$(0.0544)^*$	0.1102	$(0.0079)^*$	0.2371	$(0.0394)^*$	0.2442	$(0.0486)^*$	
eta_L	0.2941	$(0.0478)^*$	0.3751	$(0.1134)^*$	0.3105	$(0.0486)^*$	0.2923	$(0.0487)^*$	
eta_F	0.1173	$(0.0543)^{**}$	0.1316	$(0.0257)^*$	0.1041	$(0.0357)^*$	0.1171	$(0.0551)^{**}$	
eta_C	0.1893	$(0.0280)^*$	0.1622	$(0.0171)^*$	0.1856	$(0.0292)^*$	0.1864	$(0.0292)^*$	
$oldsymbol{eta}_A$	0.3829	$(0.0653)^*$	0.3992	$(0.1234)^*$	0.3980	$(0.0639)^*$	0.4250	$(0.0626)^*$	
a_{I}	0.0276	$(0.0102)^*$	0.0735	$(0.0063)^*$	0.0656	$(0.0239)^*$	0.0552	$(0.0191)^*$	
α_2	0.0202	(0.0423)	-0.0258	(0.4337)	0.0328	(0.0452)	0.0268	(0.0445)	
eta_{LF}	-0.0175	(0.0413)	-0.1087	$(0.0395)^*$	-0.0403	(0.0448)	-0.0447	$(0.0182)^{**}$	
eta_{LC}	-0.0620	$(0.0291)^{**}$	-0.1279	$(0.0525)^{**}$	-0.0571	$(0.0231)^{**}$	-0.0506	$(0.0206)^{**}$	
eta_{LA}	-0.0912	$(0.0360)^{**}$	-0.1215	$(0.0244)^*$	-0.0948	$(0.0452)^{**}$	-0.1013	$(0.0475)^{**}$	
eta_{LL}	0.1079	$(0.0308)^*$	0.1433	$(0.0297)^*$	0.1246	$(0.0332)^*$	0.1175	$(0.0336)^*$	
eta_{FC}	0.0543	$(0.0268)^{**}$	0.1645	$(0.0383)^*$	0.0825	$(0.0290)^*$	0.0772	$(0.0290)^*$	
eta_{FA}	0.0635	$(0.0283)^{**}$	0.0283	(0.3339)	0.0927	$(0.0459)^{**}$	0.1074	$(0.0517)^{**}$	
eta_{FF}	-0.0252	(0.0290)	-0.0220	(0.2025)	-0.0460	$(0.0230)^{**}$	-0.0500	$(0.0219)^{**}$	
eta_{CA}	0.0098	(0.0329)	0.0611	$(0.0234)^*$	-0.0012	(0.0351)	-0.0020	(0.0360)	
eta_{CC}	0.0228	$(0.0101)^{**}$	0.0354	$(0.0164)^{**}$	0.0119	$(0.0047)^{**}$	0.0125	$(0.0057)^{**}$	
$oldsymbol{eta}_{AA}$	-0.0376	(0.0525)	-0.0245	(0.5312)	-0.0318	(0.0534)	-0.0279	(0.0519)	
a_L	-0.0335	(0.0444)	-0.0270	(0.2800)	-0.0224	(0.0475)	-0.0212	(0.0475)	
$lpha_F$	0.0032	(0.0450)	0.0166	(0.6857)	-0.0023	(0.0497)	-0.0057	(0.0481)	
α_C	-0.0693	$(0.0250)^*$	0.0527	$(0.0127)^*$	0.0725	$(0.0267)^*$	0.0739	$(0.0264)^*$	
α_A	-0.1005	$(0.0457)^{**}$	-0.0416	$(0.0132)^*$	-0.0710	$(0.0326)^{**}$	-0.0688	$(0.0254)^*$	
$Ln(\theta)$	-380).179	-40	1.924	-4(7.747	-42	4.576	
σ^2	0.2483	$(0.0344)^*$	0.7382	$(0.0879)^*$	0.2214	$(0.0716)^*$	0.8195	$(0.2276)^*$	
γ	0.7864	$(0.2009)^*$	0.6130	$(0.0584)^*$	0.9608	$(0.0235)^*$	0.8457	$(0.0526)^*$	
η	0.0478	$(0.0213)^{**}$	-	-	-	-	-	-	
μ	-0.8972	$(0.2926)^*$	-1.9622	$(0.6299)^*$	-	-	-	-	

^{*} significant at the 1 per cent level; ** significant at the 5 per cent level.

Where, L stands for labor, F for fertilizers, C for other costs, A for area and T for time.

Model 4.1: Battese and Coelli (1992) truncated half-normal model, Model 4.2: Cuesta (2000) truncated half-normal model, Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Table 5

Maximum Likelihood Estimates of the Inefficiency Effects Model

Variable	Mode	el 5.1	Mod	el 5.2
	Parameter	StdError	Parameter	StdError
δ_0	-12.7221	(4.4883)*	-2.5947	(1.1495)**
δ_{Age}	-3.0142	(1.3547)**	-0.6102	$(0.2352)^*$
δ_{Edu}	-0.7381	(0.3484)**	-0.2369	$(0.1003)^{**}$
δ_T	-1.5992	$(0.4598)^*$	-0.4092	$(0.1822)^{**}$
δ_{AgeL}	-	-	1.8950	$(0.8755)^{**}$
δ_{AgeF}	-	-	0.3470	(0.5566)
δ_{AgeC}	-	-	-0.6484	$(0.2537)^{**}$
δ_{AgeA}	-	-	-1.3048	$(0.6071)^{**}$
δ_{EduL}	-	-	0.1262	(0.1002)
δ_{EduF}	-	-	-0.5940	$(0.2532)^{**}$
δ_{EduC}	-	-	0.1424	(0.1096)
δ_{EduA}	-	-	-0.7581	$(0.3385)^{**}$

^{*} significant at the 1 per cent level; ** significant at the 5 per cent level.

Where, L stands for labor, F for fertilizers, C for other costs, A for area, T for time, AGE for farmer's age and EDU for farmer's education.

Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Table 7Model Specification Tests

Hypothesis	Calcu	ılated Te	<u>lodel:</u>	Tabulated		
	1.1	1.2	1.3	2.1	2.2	$(\alpha = 0.05)$
1. $u_i = 0 \ \forall i$	3.09	-	-	3.21	-	$F_{(99,580)} \approx 1.00$
2. $\sigma_u^2 = 0$	-	12.9	16.7	-	14.5	$\chi_1^2 = 3.8$
3. $\delta_t = 1 \ \forall t$	-	-	-	42.6	38.5	$\chi_6^2 = 12.6$
4. $\delta_{i2} = 0 \ \forall i$	254.4	231.6	245.4	-	-	$\chi^2_{100} \approx 124$
5. $\delta_{i1} = 0 \wedge \delta_{i2} = 0 \forall i$	293.1	289.1	304.5	-	-	$\chi^2_{200}\approx 232$
6. $\delta_{i1} = \delta_1 \wedge \delta_{i2} = \delta_2 \ \forall i$	318.4	319.8	323.6	-	-	$\chi^2_{200}\approx 232$

Model 1.1: Cornwell et al., (1990) fixed effects model, Model 1.2: Cornwell et al., (1990) random effects model Model 1.3: Cornwell et al., (1990) EIV estimator, Model 2.1: Lee and Schmidt (1993) fixed effects model, Model 2.2: Lee and Schmidt (1993) random effects model.

Table 8Model Specification Tests

Hypothesis	Calculate	Calculated Chi-Squared Statistic for Model:					
	4.1	4.2	5.1	5.2	$(\alpha = 0.05)$		
1. $\gamma = \mu = \eta = 0$	78.6	-	-	-	$\chi_3^2 = 7.8$		
2. $\eta = 0$	14.2	-	-	-	$\chi_1^2 = 3.8$		
3. $\gamma = \delta_0 = \delta_T = 0$	-	-	43.5	39.8	$\chi_3^2 = 7.0$		
4. $\gamma = \delta_0 = \delta_m = 0 \ \forall m$	-	-	51.6	-	$\chi_5^2 = 10.4$		
5. $\delta_0 = \delta_m = 0 \ \forall m$	-	-	24.3	-	$\chi_4^2 = 9.5$		
6. $\delta_m = 0 \ \forall \boldsymbol{m}$	-	-	21.6	24.3	$\chi_3^2 = 7.8$		
7. $\gamma = \delta_0 = \delta_m = \delta_{mj} = 0 \ \forall m, j$	-	-	-	44.5	$\chi_{13}^2 = 21.7$		
8. $\delta_0 = \delta_m = \delta_{mj} = 0 \ \forall m j$	-	-	-	34.8	$\chi_{12}^2 = 21.0$		
9. $\delta_m = \delta_{mj} = 0 \ \forall m, j$	-	-	-	32.5	$\chi_{11}^2 = 19.7$		
10. $\delta_T = 0$	-	-	7.1	5.8	$\chi_1^2 = 3.8$		
11. $\gamma = \mu = \eta_i = 0 \ \forall i$	-	254.3	-	-	$\chi^2_{102} \approx 125$		
12. $\eta_i = 0 \ \forall i$	-	233.5	-	-	$\chi^2_{100} \approx 124$		
13. $\mu = 0$	15.3	17.2	-	-	$\chi_1^2 = 3.8$		

Note: When the null hypothesis involves the restriction that $\gamma=0$ (hypotheses 1, 3, 4, 7 and 11) then the corresponding test statistic follows a mixed chi-squared distribution the degrees of freedom of which are obtained from Kodde and Palm (1986, table 1). This is because $\gamma=0$ is a value on the boundary of the parameter space for γ (see Coelli, 1995).

Model 4.1: Battese and Coelli (1992) truncated half-normal model, Model 4.2: Cuesta (2000) truncated half-normal model, Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Table 10Mean Technical Efficiency Ratings over Time

	1987	1988	1989	1990	1991	1992	1993	Av/ge
Model 1.1	69.00	67.91	75.38	80.27	75.30	69.19	60.64	71.10
Model 1.2	65.91	69.29	71.86	77.94	78.23	73.95	65.23	71.77
Model 1.3	51.62	53.84	57.08	60.14	59.56	61.66	59.62	57.64
Model 2.1	68.14	63.23	58.68	62.80	65.06	69.68	63.58	64.45
Model 2.2	65.14	65.03	60.51	62.89	68.70	68.90	61.33	64.64
Model 3	63.55	62.43	62.72	63.00	60.77	62.44	62.58	62.50
Model 4.1	74.33	75.28	76.20	77.10	77.97	78.81	79.63	77.05
Model 4.2	85.99	89.98	88.66	89.12	86.90	86.18	87.77	87.80
Model 5.1	83.63	85.05	86.16	86.52	87.20	87.47	88.30	86.33
Model 5.2	76.07	77.44	78.72	78.82	79.85	80.13	80.79	78.83

Model 1.1: Cornwell et al., (1990) fixed effects model, Model 1.2: Cornwell et al., (1990) random effects model Model 1.3: Cornwell et al., (1990) EIV estimator, Model 2.1: Lee and Schmidt (1993) fixed effects model, Model 2.2: Lee and Schmidt (1993) random effects model, Model 3: Kumbhakar and Heshmati (1994) hybrid model, Model 4.1: Battese and Coelli (1992) truncated half-normal model, Model 4.2: Cuesta (2000) truncated half-normal model, Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Table 11
Frequency Distribution of Mean Technical Efficiency Ratings over Farms and Time

%	Model 1.1	Model 1.2	Model 1.3	Model 2.1	Model 2.2	Model 3	Model 4.1	Model 4.2	Model 5.1	Model 5.2
<40	0	0	0	0	0	0	1	0	0	0
40-50	0	0	0	0	19	2	3	0	0	0
50-60	0	0	35	32	47	30	10	0	0	3
60-70	49	45	44	46	27	59	12	5	3	7
70-80	43	43	16	21	5	9	23	9	12	36
80-90	8	12	5	1	2	0	42	63	46	54
>90	0	0	0	0	0	0	9	23	39	0
Mean	71.10	71.77	57.64	57.3	64.64	62.50	77.05	87.80	86.33	78.83
Min	61.23	62.03	46.25	51.2	58.39	48.62	39.43	62.68	62.59	50.15
Max	85.13	88.36	87.70	78.9	83.40	75.99	94.44	91.29	96.35	88.13

Model 1.1: Cornwell et al., (1990) fixed effects model, Model 1.2: Cornwell et al., (1990) random effects model Model 1.3: Cornwell et al., (1990) EIV estimator, Model 2.1: Lee and Schmidt (1993) fixed effects model, Model 2.2: Lee and Schmidt (1993) random effects model, Model 3: Kumbhakar and Heshmati (1994) hybrid model, Model 4.1: Battese and Coelli (1992) truncated half-normal model, Model 4.2: Cuesta (2000) truncated half-normal model, Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Figure 1
Frequency Distribution of Mean Technical Efficiencies (average values of the 198793 period)

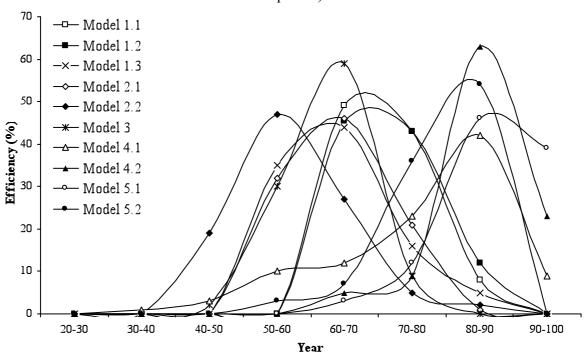


Figure 2

Time Development of Efficiency Ratings

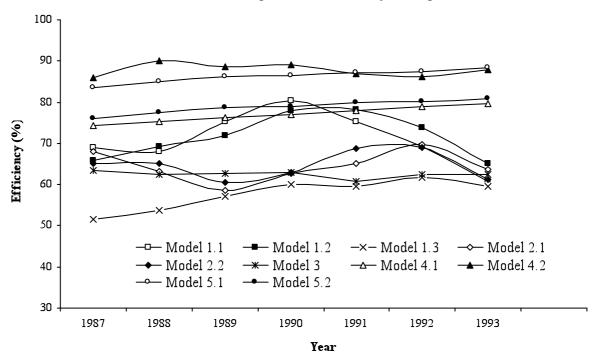


Table 13

Ranking of Farms According to Technical Efficiency Estimates Obtained from Model 1.1

Model	Model	Model	Model	Model	Model	Model	Model	Model	Model
1.1 Most Ff	1.2	1.3	2.1	2.2	3	4.1	4.2	5.1	5.2
Most Ejj 1	ficient Fai 10	rms 91	95	70	02	66	12	<i>67</i>	5 A
					83	66	12	67	54
2	11	25	62	25	34	99	14	99	100
3 4	2	93	61 95	33 95	4 40	98 97	43 98	98 94	99
5	14 4	36 81	85 18	50	48	97 94	18	94 91	91 92
6	5	72	25	37	56	90	22	93	93
7	3	82	47	48	60	90 87	7	93 87	88
8	3 7	44	12	29	95	96	76	95	95
9	6	77	74	55	1	59	49	64	72
10	13	66	87	40	10	81	44	77	81
11	12	96	48	45	93	51	96	42	52
12	15	50	14	68	99	40	87	50	61
13	16	76	16	24	67	16	83	32	22
14	17	52	55	22	21	28	69	21	6
15	9	97	98	65	13	74	90	59	62
	ficient Fa				13	, ,			
86	98	5	86	67	70	25	3	44	53
87	82	37	79	39	100	5	45	13	3
88	93	26	22	23	24	15	36	25	41
89	84	14	89	18	87	38	51	48	36
90	89	27	73	21	86	43	92	38	42
91	96	6	1	1	26	41	82	43	47
92	95	4	68	26	94	79	38	82	83
93	88	41	58	6	96	93	35	96	89
94	87	23	82	19	73	84	40	84	94
95	94	1	83	10	8	26	25	30	8
96	97	2	76	30	65	4	11	23	17
97	63	19	93	2	45	64	21	57	34
98	99	11	84	17	78	1	8	1	2
99	71	86	41	32	14	85	26	85	78
100	100	15	77	14	32	76	42	78	74

Model 1.1: Cornwell et al., (1990) fixed effects model, Model 1.2: Cornwell et al., (1990) random effects model, Model 1.3: Cornwell et al., (1990) EIV estimator, Model 2.1: Lee and Schmidt (1993) fixed effects model, Model 2.2: Lee and Schmidt (1993) random effects model, Model 3: Kumbhakar and Heshmati (1994) hybrid model, Model 4.1: Battese and Coelli (1992) truncated half-normal model, Model 4.2: Cuesta (2000) truncated half-normal model, Model 5.1: Battese and Coelli (1995) inefficiency effects model, Model 5.2: Huang and Liu (1994) non-neutral stochastic frontier model.

Table 14

Nested Hypotheses Testing for the Alternative Model Specifications

Hypothesis	Test-statistic	Critical Value
1. Model 1.1 vs Model 1.2	22.7	$\chi^2_{20} = 31.4$
2. Model 1.3 vs Model 1.2	12.5	$\chi_{10}^2 = 18.3$
3. Model 2.1 vs Model 2.2	25.3	$\chi_{20}^2 = 31.4$
4. Model 4.1 vs Model 4.2 ¹	243.9	$\chi^2_{100} \approx 124$
5. Model 5.1 vs Model 5.2 ¹	28.6	$\chi_8^2 = 15.5$

¹ The corresponding restrictions are $\eta_i = \theta$ and $\delta_{mj} = \mathbf{0} \ \forall m$, respectively.

Table 15
Frequency Distribution of Technical Efficiency Ratings Obtained as the Geometric
Mean of Models 1.3, 2.2, 4.2 and 5.2

%	1987	1988	1989	1990	1991	1992	1993
<20	0	0	0	0	0	0	0
20-30	0	0	0	0	0	0	0
30-40	0	0	0	0	0	0	0
40-50	0	0	0	0	0	0	0
50-60	15	7	9	3	2	5	1
60-70	57	58	59	57	51	43	53
70-80	28	35	29	40	46	49	45
80-90	0	0	3	0	1	3	1
>90	0	0	0	0	0	0	0
Mean	66.42	67.56	67.63	69.09	69.55	70.33	68.55
Min	51.61	53.30	56.06	56.48	56.44	54.71	58.33
Max	79.81	78.88	85.16	78.63	86.54	83.73	80.45

Endnotes

1

- ³ As noted by Greene (1990), an inappropriate statistical distribution besides is not affecting both rankings or decile decompositions of technical efficiency estimates, it is indeed affecting mean individual efficiencies.
- ⁴ However, whenever this is not possible, repeated observations on production units can serve as a substitute for the independence assumption (Kumbhakar and Lovell, 2000, p. 96).
- ⁵ Kumbhakar (2000) summarizes the theoretical framework for decomposing total factor productivity based on either a primal or a dual frontier model in the context of panel data.
- ⁶ Notice that there is no any kind of incompatibility between methods of estimation, types of panel data and the temporal pattern of technical efficiency.
- Maximum likelihood models are not in general nested to each other. Battese and Coelli's (1992) model specification is nested to that of Cuesta (2000) but not to that of Huang and Liu (1994) or to that of Battese and Coelli (1995). On the other hand, while random and fixed effects models can be statistically discriminated by means of LaGrange multiplier (LM) test, the same is not feasible for the various specifications of time-varying technical efficiency. Lee and Schmidt (1993) model specification nests that of Kumbhakar (1990) but not that of Cornwell *et al.*, (1990).
- ⁸ In the within and GLS frontier models they utilized Cornwell's *et al.*, (1990) model specification.
- ⁹ In this case individual specific intercepts (β_{0i}) are recovered using the means over time of the obtained residuals.
- ¹⁰ Alternatively, as noted by Kumbhakar and Lovell (2000, p. 109), this restriction can be interpreted as the time-invariant technical inefficiency where the quadratic term captures the rate of technical change. It is not possible to distinguish between these effects.

¹ Adding more observations on each production unit generates information not provided by simply adding more producers to a cross-section data set (Schmidt and Sickles, 1984).

² In addition, the availability of panel data resolves the inconsistency of Jondrow *et al.*, (1982) predictor of individual technical efficiencies.

¹¹ This means that in each period at least one producer is fully efficient, although the identity of this producer may vary through years.

- Another way of viewing the distinction between the fixed and random effects models is as a distinction between conditional and unconditional inference. The former seems appropriate when we are particularly interested in those individuals in the sample, while the later is appropriate if we are interested in inferences about the population of which the data set arises.
- ¹⁴ If, however, *T* is large but *N* is small, only the within estimator is consistent. But still there is no consistent way of separating firm efficiency from white noise (Schmidt and Sickles, 1984). Hence, efficiency is compared across firms and not relative to an absolute standard.
- Persistent technical inefficiency is closely related to government policy and firm-ownership, while the residual time-varying technical inefficiency is due to temporary factors (Kumbhakar and Heshmati, 1995). In the extreme case of $\mu_i = 0$, technical inefficiency varies randomly across firms as well as over time.
- ¹⁶ This may be case with changes in governmental policy. Lovell (1996) also raised the concern of whether is possible to distinguish the effect of firm-specific persistent technical inefficiency from that of quasi-fixed inputs, which also vary across firms but not through time.
- ¹⁷ In the case of unbalanced panels, *t* includes a subset of integers representing the periods for which observations on individual producers are obtained.
- ¹⁸ Battese and Coelli (1992) provide in the appendix the corresponding likelihood function as well as the conditional expectation of u_{it} .
- ¹⁹ Biased estimates of δ_m parameters may be obtained by not including an intercept parameter δ_0 in the mean, μ_i , since in such a case the shape of the distribution of the inefficiency effects is unnecessarily restricted (Battese and Coelli, 1995).
- ²⁰ Battese and Coelli (1993) provide the relevant likelihood function as well as the conditional expectation of u_{it} .
- ²¹ The two-stage approach for identifying factors influencing technical inefficiencies suggested by Timmer (1971) suffers from two important econometric problems (Kumbhakar and Lovell, 2000, p. 264): *first*, it is presumed that *X* and *z* are

¹² LS noted that the choice of normalization has no substantive implications.

correlated in the second-stage regression. However, in this case ML estimates of the frontier model are biased due to the omission of z variables which in turn implies that technical efficiencies used in the second-stage regression are biased estimates of their true values. Second, it is assumed in the first-stage that individual technical efficiencies are identically distributed, but this assumption is violated in the second-stage regression as predicted efficiencies are assumed to have a functional relationship with z variables.

The *F-test* is computed as
$$F = \frac{(RSS^r - RSS^u)(N-1)}{RSS^u/(NT-N-k)}$$
 where, RSS^r and RSS^u are

the residual sum of squares from the restricted and unrestricted models, respectively.

If $\sigma_u^2 = 0$ then the least squares estimator is best linear unbiased and farm-effects are zero (Breusch and Pagan, 1980). The *LM-test* statistic is computed by

$$\lambda = \frac{NT}{2(T-1)} \left[\left(\sum_{i}^{N} \left(\sum_{t}^{T} \varepsilon_{it} \right)^{2} / \sum_{i}^{N} \sum_{t}^{T} \varepsilon_{it}^{2} \right) - 1 \right]^{2} \text{ and it is asymptotically distributed as}$$

chi-squared with one degree of freedom.

²² Reifschneider and Stevenson (1991) suggested but not implemented a model in which the variance is a function of the *z*-vector. Mester (1993) and Yuengert (1993) provided a very simple version of this suggestion.

²³ All variables are expressed in their natural logarithms.

²⁴ All relevant parameter restrictions for hypotheses testing presented in Table 4 are given in Chung (1994, pp. 139-154).

The *LR*-test statistic is calculated as $LR = 2 \ln L(\theta^*) - \ln L(\theta)$ where * denotes estimates from the unrestricted model.

²⁸ Recall that it is not possible to statistical test the temporal pattern of technical inefficiency in KH model specification.

²⁹ Since in Model 5.2 conventional inputs also appear in the inefficiency effects model, the corresponding point elasticity estimates were computed using the formulas set forth by Huang and Liu (1994) and Battese and Broca (1997).

³⁰ Technical change is input using, neutral or saving as α_j is greater, equal or less than zero, respectively.

The Hausman-test in this case can be interpreted as a test that all the regressors are uncorrelated with the individual effects (Model 1.2) against the alternative that only some of them are uncorrelated (Model 1.3). In this case the degrees of freedom of the χ^2 -test equals with the rank of the difference between the variance-covariance matrices of the estimators compared (GLS and EIV). In our case, the EIV estimator was obtained assuming that ten out of twenty of the explanatory variables were uncorrelated with the individual effects. Our choice was based on the correlation between individual effects obtained from the GLS estimator and the independent variables (Hallam and Machado, 1996).